



**BUCKLEY**  
F E N C E

# **SALES FAQ**

**FREQUENTLY ASKED QUESTIONS BY  
POTENTIAL BUCKLEY FENCE CUSTOMERS**

## **HOW LONG IS YOUR WARRANTY?**

We guarantee that the fence will be free from defects in material and workmanship for as long as the original purchaser owns the Fence or 15 years, whichever comes first. Buckley also warrants to the original purchaser that the Fence's electro-statically applied paint finish will not crack, chip or peel for as long as the original purchaser owns the Fence or 15 years, whichever comes first.

## **WHAT TYPE OF STEEL IS THE FENCE MADE OUT OF?**

Our steel board posts & gates are made with galvanized steel and finished with an architectural grade powder-coat which is very highly rated for fade resistance due to UV, ozone, and moisture. Our top coat conforms to AAMA 2604.

The protective powder coating will not chip, peel or crack and has superior long-term resistance to fading or chalking.

## **WHAT GAUGE IS THE STEEL?**

The steel is 17 gauge on rails, 16 gauge on posts. The shape gives us a rail strength of 1200# vertical and 400# horizontal, with 4" of flex for safety.

## **WHAT COLORS IS BUCKLEY AVAILABLE IN?**

We currently only manufacture texture black and white. For large factory orders, we will produce custom colors. We suggest against the custom colors as we can not provide the same guarantee on those colors in regards to fading.

## **HOW STRONG IS THE FENCE?**

The post strength (at the top rail): 1,200 lbs of horizontal force and rail strength (at the center of the rail): Vertical 1,200 lbs & horizontal 400 lbs. The horizontal reinforced rail strength is 700 lbs. We also offer rail reinforcements that take this to 700#.

## **WHAT GATES DO YOU OFFER?**

The Steel Board Gate comes in three different sizes, depending on opening length: 4 foot, 8 foot, and 12 foot. The gates can be installed individually or as doubles to maximize the gate opening area. Available colors include textured black or gloss white and rail configurations are available in both 3 or 4 rail options (the same as the Steel Board Fence). The Steel Board Gates are sold separately and can be installed with most wood or vinyl fences. The installation instructions include the required opening dimensions and all necessary gate dimensions.

## **WON'T THE FENCE RUST?**

Buckley Fence warrants to the original purchaser that the Fence's electro-statically applied paint finish will not crack, chip or peel for as long as the original purchaser owns the Fence or 15 years, whichever comes first. Buckley fence will not rust due to the powder-coating.

## **CAN YOU TELL ME MORE ABOUT THE POWDER-COATING?**

We create an inert barrier over the zinc before applying the epoxy primer (this is a powder primer on rails but is an e-coat primer on posts).

## **IS THE FENCE ECO-FRIENDLY?**

The Steel Board Fence is all metal construction with architectural grade powder coating baked on at the factory. The powder is applied with no emissions as seen with wet paint used on wood. There are no chemicals like those found in treated wood or phthalates as found in PVC products. There is no ground contamination concerns as with treated wood or issues with horses chewing the product during cribbing. This product is fully recyclable and is produced with the worlds most recycled material, steel.

## **WHAT'S INVOLVED IN THE INSTALLATION PROCESS?**

We designed the fence with easy assembly and installation in mind. There are no nails, screws, or fasteners to worry about during installation. Our lock spacers allow for easy rail removal and replacement.

## **WHAT IF I HAVE UNEVEN TERRAIN I WANT TO INSTALL ON?**

The posts and rails were designed so that the fence can easily be installed at steep angles. The rails can be angled up or down, left or right by 22.5 degrees where they insert into the post.

## **WHAT OPTIONS ARE AVAILABLE WHEN IT COMES TO RAIL COUNT?**

We offer 3 and 4 rail fences, both 54" from ground to top rail. Our fence is used for both equestrian and residential purposes. We do not have privacy fences.

## **HOW DO I KEEP SMALLER ANIMALS (LIKE DOGS) INSIDE THE FENCE?**

We designed Wire Mesh Clips that allow you to install wire mesh to our fence without compromising the integrity of the powder-coating.

## **WHAT IF I NEED TO INSTALL HOT WIRE?**

**Our Hot Wire Mounts can be used so you can easily install hot wire. Our mounts are strong and insulated.**

## **HOW SAFE IS THE FENCE FOR HORSES?**

**Our fence has proven time and time again to be the safest option for horses. People often confuse our fence for welded steel. In our case, each board will bow at 400 pounds of pressure and then spring back into perfect true form under that amount of pressure. At a full on stampede run, if a horse hits the board, it will bow and break out and away from the horse. Given the height and surface area of the board, the animal will not even be bruised. We have several testimonials from clients whose horse's lives have been saved by our fence.**

## **WHAT ABOUT CRIBBING?**

**Normal cribbing is an aggravated scratching that eventually cuts through even well-adhered paint. In the case there is no flaking (an adherence issue with the paint), that is not covered under warranty. We warrant that the paint is very well adhered. If it flakes off, it is not well-adhered, and Buckley Fence is responsible. In this case, we would instruct the customer to touch up the affected area with paint, provided by us.**

## **HOW DOES THE FENCE HOLD UP TO EXTREME WEATHER (I.E. HURRICANES OR TORNADOES?)**

We have never had a wind issue with hurricanes and nearby tornados (across the road). One customer in particular had a hurricane hit at their property. That hurricane stalled and the flood waters rose to the point where the entire fence was below the water level. The customer was worried about the fence as trees went floating by. When the waters and wind subsided, the fence was muddy. After hosing it off, there was no damage to any of the fence or gates.

## **WHAT ABOUT HAIL?**

Testimonials from one customer in Longmont, CO tell us that their cars were totaled and roof shingles were destroyed, but they couldn't see a single dent in the fence from hail.

## **HOW ABOUT LIGHTNING?**

Since each section of our fence is isolated by rubber grommets, a strike does not travel the fence line like in a welded pipe fence. Instead, travels to the ground at the nearest post without jumping to the next rail set.

## **WHAT ABOUT MOLD GROWTH?**

This metal product is not conducive to mold or mildew growth as the plastic and wood products are.



## **DOESN'T THE FENCE GET HOT IN THE SUMMER?**

**Our texture black will heat to about 15 or 20 degrees above ambient depending on wind speed so on a 100 degree day it will be 115 to 120. Same as a black car. Our white rail will be ambient or 100. Pain threshold is about 140. Since the product is all steel it is a thermal conductor. So there is a hot side and a nearly as hot side, versus a hot side and cold side like wood or plastic.**

## **WHAT ABOUT EFFECTS FROM THE OCEAN?**

**Whenever an installation is within 3 miles of the ocean, customers can expect to see a small amount of flaking rust within 15 years, nothing immediate, but it will occur over time. If they are outside of this radius, the product is not influenced by the ocean's air. By the time they reach the 3 mile mark, salt's chemical makeup deteriorates vastly and the negative effects are heavily negated.**

## **ARE THE GROMMETS JUST AS DURABLE AS THE FENCE?**

Rubber is a petroleum product and carbon black is a stable color that protects the rubber. The rubber we use is highly durable and handles moisture well. We use EPDM—Ethylene Propylene Diene Monomer. We have tested white and it would harden, crack, yellow and be useless in 6 months. The black grommets last as long as the posts and rails, well over a generation

## **WHERE IS THE STEEL MANUFACTURED?**

We are an American owned and operated business and are currently manufacturing in East Asia. This will continue to rapidly expand.